



news release

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Experian Health announces strong FY16 third quarter new sales results
Expands client base, increases product presence in existing client sites

Franklin, Tenn., Jan. 21, 2016 — [Experian Health](#), the healthcare-industry leader for comprehensive revenue cycle products and services, today announced that it posted the largest Q3 results in its history, signing 66 new business deals. Additionally, 192 current clients expanded their Experian Health portfolio to include additional products from its Revenue Cycle Management, Identity Management, Population Wellness and Patient Engagement solution sets.

“Experian Health’s strong performance is indicative of the value our enterprise revenue cycle solutions and patented Touchless Processing technology provide our clients,” said Scott Bagwell, president of Experian Health. “We look forward to working with all of our new and existing clients to help drive performance improvements across their respective organizations. Providers today want to feel confident they are working with a company committed to revenue cycle solutions for the long term that deliver a positive experience and payment certainty for every patient. Experian Health’s award-winning solutions provide that confidence to our clients through every facet of the revenue cycle, from patient access through claims processing and payment.”

Among the new organizations that recently have contracted for Experian Health solutions are The CORE Institute[®], including locations in Arizona, Michigan and Louisiana; University of Rochester Medical Center (URMC), located in Rochester, N.Y.; and MidMichigan Health, affiliated with the University of Michigan Health System.

According to Dan Waltz, vice president and CIO at MidMichigan Health in Midland, Mich., “We will use Experian Health’s eCare NEXT as the single user interface to drive an automated, error-free revenue cycle workflow across the entire organization, which will support our objectives of improving staff productivity, speed and efficiency and ultimately providing a better overall patient experience.”

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About Experian Health

Experian Health provides a single solution for the healthcare industry that redefines revenue cycle efficiency and effectiveness. More than 3,040 hospitals and 10,000 other healthcare organizations representing more than 100,000 providers nationwide rely on the company's best-in-class technology through every facet of operations — including revenue cycle management, identity management, patient engagement and population wellness. From front-end patient access to back-end claims and collections, all coupled with actionable, real-time data and analytics, our platform combines Touchless Processing™ and an exception-based workflow to help healthcare organizations achieve payment and care certainty for every patient by automating processes, optimizing payments from patients and payers, creating business intelligence and mitigating risk. For more information about the Experian Health suite of products and services, visit <http://www.experian.com/health>.

About Experian

We are the leading global information services company, providing data and analytical tools to our clients around the world. We help businesses to manage credit risk, prevent fraud, target marketing offers and automate decision making.

We also help people to check their credit report and credit score, and protect against identity theft. In 2015, we were named by *Forbes* magazine as one of the “World’s Most Innovative Companies.”

We employ approximately 17,000 people in 37 countries and our corporate headquarters are in Dublin, Ireland, with operational headquarters in Nottingham, UK; California, US; and São Paulo, Brazil.

Experian plc is listed on the London Stock Exchange (EXPN) and is a constituent of the FTSE 100 index. Total revenue for the year ended March 31, 2015, was US\$4.8 billion.

To find out more about our company, please visit <http://www.experianplc.com> or watch our documentary, “[Inside Experian](#).”

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